



# NEWSLETTER

**TO: MEMBERS, HASTINGS COUNTY LAW ASSOCIATION**

**FROM: JUDITH DALE**

**DATE: MARCH 2018**

**RE: ANNOUNCEMENTS, CORRESPONDENCE AND UPCOMING EVENTS**



## 1. WHAT'S NEW? LUNCH & LEARN 2018 CPD #2



### *Clients Make the Practice of Law Possible: Part I The Present & Future of Legal Services*

**Date:** Thursday, April 26, 2018  
**Time:** 12:00 noon to 2:15 pm  
**Location:** Quinte Courthouse 2nd floor

**Chair(s):** Dan Pinnington                      Peter Aprile  
                  Molly C. Luu                              Kathryn Hendrikx

**Cost:** \$55.00

**2.25 hours Professionalism**

## Description:

The first half of the presentation will be led by Dan Pinnington of LAWPRO on how the practice of law has changed, and how it is going to change, in Ontario. With technology and artificial intelligence enabling greater access to legal information, people no longer immediately turn to lawyers for advice. In many practice areas, clients have successfully revolted against the billable hour. In all areas, an expectation of operational efficiency like automation has become mandatory. What can you do to keep up? Dan's introduction will be followed by a panel discussion on what some of your daring colleagues are doing to remain relevant and competitive!

- The Changing Landscape of Legal Services and the Response to Client's Needs
- Making Legal Services Available to the Public/Fees
- Advertising Legal Services With a Unique Marketing Strategy
- Designing Quality Services with the Client in Mind

PDF bibliography will be provided for additional reading

*Light refreshments will be served*



## 2. NEW ACQUISITIONS AT THE LAW LIBRARY

- **Law Society of Upper Canada Continuing Professional Development**
  - *The Annotated Will 2018*
  - *Estate Accounting 2018*
  - *Practice Gems: Title and Off-Title Searching 2018*
  - *25<sup>th</sup> Annual Immigration Law Summit*
  
- **Books available for REFERENCE only – short-term loans**
  - Jones *Prosecuting & Defending Youth Criminal Justice Cases: A Practitioner's Handbook*

## 3. LIBRARY DISCARDS

**Please note: due to the demand for the books, requests must be limited to one item per individual request. Thank you.**

*The following books are being withdrawn from circulation. If you are interested in any of these titles, please phone or fax the library and the book(s) will be held for you.*

Garner	<i>Black's Law Dictionary (previous edition)</i>	9 <sup>th</sup> edition
Butterworth	<i>Ontario Residential Real Estate Practice Manual</i>	2015
Watt	<i>Watt's Manual of Criminal Evidence</i>	2016

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