



NEWSLETTER

TO: MEMBERS, HASTINGS COUNTY LAW ASSOCIATION

FROM: JUDITH DALE

DATE: JULY 2016

RE: ANNOUNCEMENTS, CORRESPONDENCE AND UPCOMING EVENTS



1. WHAT'S NEW? HCLA LUNCH & LEARN 2016 CPD #7

Fundamentals of a Successful Solo Practice



.75 hrs. Professionalism
.75 hrs. Substantive

Date: Tuesday, August 9, 2016
Location: Law Library, Quinte Courthouse, 2nd floor
Cost: \$50.00 per person
Provider: CCLA/CPD Online
Practice Area(s): General practice
Time: 12:00 noon to 1:30 p.m.

Subject(s): **Professionalism Content**

- What are you selling: understanding the business of law, client development and strategic planning
- Bill, Bill and Bill – maintaining proper books and records; time management
- Retainers and receivables/ How to be diligent in collection. Maintaining proper books and records

- Detriment of a line of credit and financing. Getting a business credit card. Meeting financial obligations to third parties
- If you cannot afford it do not do it – opening a legal practice
- Incorporation pros and cons – Understanding the business of law and strategic planning
- Renting space – meeting financial obligations to third parties; understanding the business of law and financial considerations
- Computers /Programs – Technology in a law practice, including consideration for security of information, productivity and efficiency
- Part time staff/Researchers/Legal Assistant/Court Runners/Conveyancers/Bookkeeper/Accountant – training, supervising and delegating to staff; handling money properly

To Register:

Contact the law library by email (hcla@on.aibn.com) or by telephone (613.962.2280)



2. NEW ACQUISITIONS AT THE LAW LIBRARY

- **Law Society of Upper Canada Continuing Professional Development**
 - *Annotated Residential Agreement of Purchase and Sale*
 - *New Developments in Communications Law and Policy*
 - *Administrative Law Practice Basics 2016*
 - *The Six-Minute Municipal Lawyer 2016*
 - *The Six-Minute Labour Lawyer 2016*
 - *Solo & Small Firm Conference 2016: Strategies for Success*

- **Books available for REFERENCE only – short-term loans**
 - Allen/Libman *Handling Provincial Offence Cases in Ontario*
 - Gold *Defending Drinking Driving Cases 2016*
 - Tweedie *Summary Judgment in Ontario- Rule 20 Post-Hryniak*
 - Watts *Watt's Manual of Criminal Evidence 2016*

3. LIBRARY DISCARDS

Please note: due to the demand for the books, requests must be limited to one item per individual request. Thank you.

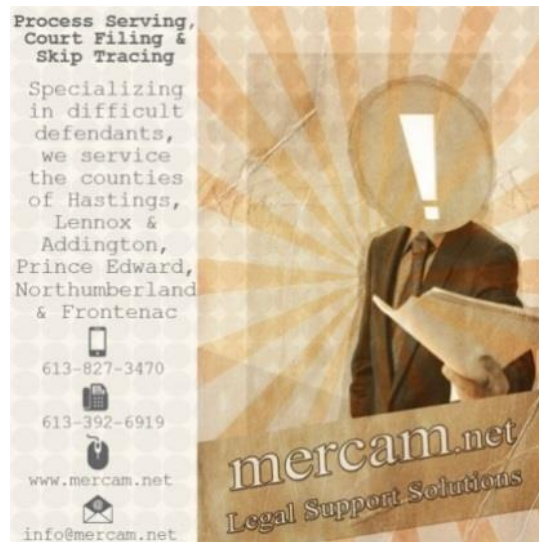
The following books are being withdrawn from circulation. If you are interested in any of these titles, please phone or fax the library and the book(s) will be held for you.

Allen/Libman	<i>Handling Provincial Offence Cases in Ontario</i>	2015
Carthy	<i>Ontario Annual Practice</i>	2015-16
Watt	<i>Watt's Manual of Criminal Evidence</i>	2015

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