



NEWSLETTER

TO: MEMBERS, HASTINGS COUNTY LAW ASSOCIATION

FROM: JUDITH DALE

DATE: AUGUST 2018

RE: ANNOUNCEMENTS, CORRESPONDENCE AND UPCOMING EVENTS



1. WHAT'S NEW? LUNCH & LEARN 2018 CPD #7

21st Annual Estates and Trusts Summit **Day One and Day Two**

Registration deadline: October 4, 2018 at 4:00 p.m.

Accredited for a total of 10 hours Substantive + 3 hours Professionalism

**5 hours Substantive (each day) +
1 ½ hour Professionalism (each day)**

Date	Wednesday, October 10, 2018 (Day One) Thursday, October 11, 2018 (Day Two)
Time:	9:00 am to 4:30 pm (each day)
Location:	Quinte Courthouse 2nd floor
Practice areas	Estates and trusts
Cost:	\$325.00 per day + applicable taxes for the webinar \$360.00 per day + applicable taxes if attending in person in Toronto

Description

The Law Society makes sure there is something for everyone, from the sole practitioner with a varied practice, to the practitioner in a firm specializing in estates and trusts law. The LSO presenters are experienced experts and academics, and they analyze the trends, innovations, and best practices in this continually evolving area of the law.

Day One addresses the latest cases and developments for estate, trust and capacity/elder law litigators. Day Two focuses on the estate solicitor's practice, including planning, administration, and tax.

Please note that although the registration deadline is October 4, 2018, the in-person attendance tends to fill up quickly so I would not put a lot of stock in the October 4th deadline as being acceptable for those wishing to attend in person. It might be advisable to sign up as soon as possible if you wish to attend the Toronto conference in person.

A light lunch will be provided for those attending the webinar

Register with the law library and take advantage of the LSO discount

Group discount structure is as follows:

2-4 registrants = 20% discount

5-10 registrants = 35% discount

11+ registrants = 50% discount



REMINDER! LUNCH & LEARN 2018 CPD #6

(LSO) Solo and Small Firm Conference 2018

Registration deadline: September 6, 2018 at 4:00 p.m.

**Accredited for: 6 hours professionalism +
1 hour Equality, Diversity & Inclusion (EDI)**

Date	Thursday, September 13, 2018
Time:	9:00 am to 4:30 pm
Location:	Quinte Courthouse 2nd floor
Practice areas	Ethics, Practice management, Professional responsibility, General
Cost:	\$197.75 (includes tax)

Description

Introducing the 21st-century lawyer who is innovative, adaptable and ready for the next challenge! When you are a solo or small firm lawyer, how do you stay relevant and competitive? You embrace change. From client service to marketing, file management to billing, it's essential that you be willing to transform your practice to meet the demands of today's market. Our presenters give you the practical tools and checklists to ensure that you do. Modern practices require 21st-century lawyers. Make certain you're one of them.

Agenda:

- Using Data to Deliver a Better Client Experience
- Breakout sessions covering such topics as:
 - Enhancing Profitability while Increasing Access to Justice
 - The New Tax Rules & How They Impact You and Your Clients
 - A Guide to Working with Other Professionals and Expert Witnesses
 - Building Your Professional and Personal Brand on LinkedIn
 - A “Small” Model: How to Build a Practice That Fits Your Life
 - Disability and Accommodation Issues in Your Practice
 - Using Storytelling Techniques to Be More Memorable
 - Running Your Law Practice as a Business
 - Cherry-Picking: Using Client Personas to Attract the Right Clients for Your Law Practice
 - Office Policies for the Modern Work Environment: Strategies and Obligations
 - Bionic Lawyers: The Nuts and Bolts of Digitizing Your Practice
 - If It's Broken, Fix It: Alternative Building Models
 - 10 Ethical Issues That Affect Solo and Small Firms and How to Deal with Them
 - Growing Your Practice through Equity and Inclusion
- Becoming a Blockchain Lawyer: Blockchain, Cryptocurrency and Your Law Practice (Closing Plenary)

A light lunch will be provided

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11+ registrants = 50% discount



2. NEW ACQUISITIONS AT THE LAW LIBRARY

- **Law Society of Upper Canada Continuing Professional Development**
 - *The Six-Minute Labour Lawyer 2018*

- *The Six-Minute Business Lawyer 2018*

- **Books available for REFERENCE only – short-term loans**

- Bala *Youth Criminal Justice Law (3rd edition)*
- Hutchinson *The Law of Traffic Offences (4th edition)*
- Nin *The Law of Nuisance in Canada (2nd edition)*
- Swaigen & McRory *Regulatory Offices in Canada (2nd edition)*

3. LIBRARY DISCARDS

Please note: due to the demand for the books, requests must be limited to one item per individual request. Thank you.

The following books are being withdrawn from circulation. If you are interested in any of these titles, please phone or fax the library and the book(s) will be held for you.

Gold	<i>Defending Drinking and Driving Cases</i>	2017
Segal	<i>Annotated Ontario Provincial Offences Act</i>	2017
Segal	<i>Annotated Ontario Highway Traffic Act</i>	2017
Zuker	<i>Ontario Small Claims Court Practice</i>	2018

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