



NEWSLETTER

TO: MEMBERS, HASTINGS COUNTY LAW ASSOCIATION

FROM: JUDITH DALE

DATE: FEBRUARY 2019

RE: ANNOUNCEMENTS, CORRESPONDENCE AND UPCOMING EVENTS



1. WHAT'S NEW? LUNCH & LEARN 2019 WEBINAR #3

So, Are You Going to Call Your Client?



Date: Tuesday, March 19, 2019
Time: 12:00 noon to 1:00 pm
Location: Quinte Courthouse 2nd floor

Details: One of the most overlooked but critical components of any trial, criminal or civil, is the decision to call your client. Inevitably, it is also one of the most terrifying.

Your client's testimony may be essential to answering the opposing party's case, but it could also undo all of the good work you have done in cross examination in one fell swoop. Importantly, it will also be the last impression the trier of fact has before deciding the case.

A panel that includes a Superior Court Judge as well as leading counsel from the criminal and civil bar will examine these difficult questions in an innovative session that will include video clips of witness testimony and preparation.

Specific topics include:

- When is it critical to call your client?
- When can calling your client hurt your case?
- If you call your client, what steps should be taken to prepare them for examination in chief and cross-examination?
- What do clients do on the stand that undermines their credibility and reliability?
- What is the line between effective client preparation and inappropriate “woodshedding”?

Cost: \$55.00

1.5 hours Professionalism

Area(s) of Practice: Civil & Criminal Litigation, Family Law, Ethics, Professional Responsibility, Practice Management, General practice.

*A light lunch will be provided
Handouts are provided*



Recent DivorceMate Software 2019 Updates:

- Reorganization/revamp of the Separation Agreement
- Updated custody clauses and commentary re life insurance, eligible dependent credit
- Updated tax rates/brackets/ CPP/EI
- More spousal support options (targeting an NDI % for the Recipient etc.)
- Tools will calculate automatically (no need to click a ‘calculate’ button)
- New Owner employee option
- Enhanced child support override options
- Explore multiple restructuring scenarios if amount/duration SSAG range is not appropriate
- Forms: FLA 17 Conference Notice
- Forms: FLA 17E Trial Management Conference Brief
- Plus more...

2. NEW ACQUISITIONS AT THE LAW LIBRARY

- **Ontario Bar Association**
 - *Everything Pensions & Benefits Lawyers Need to Know but Were Afraid to Ask*
 - *Getting Ready for Canada's Mandatory Privacy Breach Reporting Requirements*
 - *Buying and Selling a Business: A Comprehensive Guide*
 - *Key Update on the New Construction Act*
 - *Estate Planning for Blended Families*

- **Books available for REFERENCE only – short-term loans**
 - Babe *Sale of a Business (12th edition)*
 - Rudin *Indigenous People and the Criminal Justice System: A Practitioner's Handbook*

3. LIBRARY DISCARDS

Please note: due to the demand for the books, requests must be limited to one item per individual request. Thank you.

The following books are being withdrawn from circulation. If you are interested in any of these titles, please phone or fax the library and the book(s) will be held for you.

| | | |
|----------|---|--------------------------|
| Babe | <i>Sale of a Business</i> | 11 th edition |
| Lavender | <i>Annotated Employment Insurance Act</i> | 2018 |
| Segal | <i>Annotated Ontario Rules of Criminal Practice</i> | 2018 |
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